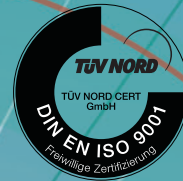
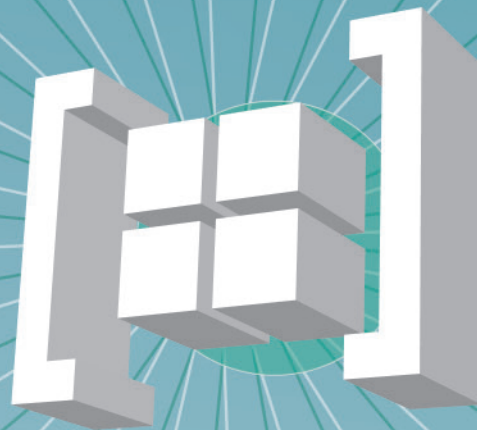


WAREHOUSE LOGISTICS®



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WAREHOUSE-LOGISTICS.COM

THE WORLD OF WAREHOUSE MANAGEMENT SYSTEMS

Does the Warehouse Management System (WMS) currently in use have a promising future? What system is best for customers? What vendor meets the logistic requirements? How does one select an appropriate vendor? How can the WMS be well positioned in the market?

It is becoming more and more important in dynamic market environments to make fast and qualified decisions. It does not matter if you are a WMS vendor, user, or consultant; warehouse-logistics.com has differentiated information and reliable decision-making tools for all of you.

warehouse-logistics.com

The WMS database on warehouse-logistics.com is the largest platform in the world for Warehouse Management Systems. The database will soon include almost 90 percent of all relevant vendors and it categorizes their products and services based on comprehensive and meaningful criteria and it provides an overview of this information for users, vendors, and consultants. It also offers tools for analysing existing WMS and for helping with the selection of a suitable WMS vendor.

Tested and validated in detail

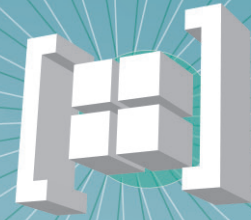
In order to ensure that the information is accurate and reliable, Team warehouse logistics checks the details and descriptions of the WMS vendors listed on warehouse-logistics.com on a regular basis. The basis for this validation is a detailed questionnaire that covers more than 3 500 individual aspects

and describes the capability of each Warehouse Management System in relevant features. A WMS will only receive a validation stamp after it has been accepted by the neutral and experienced Team warehouse logistics. This stamp is a seal of quality for the WMS industry.

DIN EN ISO 9001 certified

With the quality management system certified according to DIN EN ISO 9001, the team ensures that a high quality and objective software validation process is used. This is another attribute of the WMS database and underlines the neutral (manufacturer-independent) and outstanding expert status in the market.

WAREHOUSE [] LOGISTICS



WAREHOUSE [][®] LOGISTICS

The leading market place for supply and demand for WMS

The WMS database facilitates a fast, inexpensive, and perfectly suited junction for vendors and companies who are looking for a Warehouse Management System.

- WMS vendors benefit from
 - A comprehensive, global presentation of their products on warehouse-logistics.com.
 - An increase in visibility and the identification of new customers.
 - Exclusive participation in the preselection process for tenders.
 - The validation stamp as proof of quality with a positive effect on the corporate image.
 - Access to information about the current WMS market at the annual and exclusive participants meeting.
- Users and consultants benefit from
 - A neutral and up-to-date overview of the market before selecting a WMS.
 - Reorganisation or replanning of a warehouse.
 - Reduction in the length of a project by up to 25%.
 - Increased certainty in making decisions and risk mitigation because of the neutral validation.
 - Minimization of the time and cost needed for a market evaluation.
 - Proven and standardized procedures as well as structured and efficient methods for selecting a system and vendor.

Team warehouse logistics: interdisciplinary and competent

The warehouse-logistics.com platform and our services for WMS vendors, users, and consultants are backed by a 15 member team made up of experienced engineers, computer scientists, logisticians, and marketing experts. Founded in 2000 by the German Fraunhofer Institute for Material Flow and Logistics IML and the Dutch company IPL Consultants b.v, the team focuses on bringing more transparency to the dynamic and increasingly complex WMS market through the use of new technologies and creative concepts. The goal is to network with all market participants in order to develop market-leading solutions for intralogistics challenges and increase their competitiveness.

WMS Database: A platform with solution-oriented functionality

The comprehensive WMS Database forms the basis for other effective tools for selecting vendors:

- **WMS Online Selection**
- **WMS Consulting**
- **WMS Scan**

WMS ONLINE SELECTION

Fast and cost-effective way of finding the right solution

Team warehouse logistics offers the manufacturer-independent tool WMS Online Selection, which is based on the WMS database. This tool helps users with everything from the call for tenders to the identification of suitable candidates and up to the final selection of a WMS vendor. Your benefits: You save time and money and get the system that is perfect for your company's operational procedures.

Precise call for tenders

Many IT problems can be traced back to problems with the call for tenders. Most lack clear criteria for the selection of the vendor. The solution: WMS Online Selection will identify and help you reduce weak points and deficiencies in the criteria in the call for tenders before the selection process begins.

Clear criteria

WMS Online Selection works with an extensive list of questions that take into account all of the aspects that are relevant for you when selecting a WMS.

Neutral and available at all times

WMS Online Selection is a neutral, manufacturer-independent service that is available around the clock on warehouse-logistics.com. The powerful system offers

- Extensive functionality
- Ease of use
- Effective processes
- Low costs

Two service packages for different requirements

Two different service packages are available: one for companies that only need access to WMS Online Selection for a specific period of time because of some sort of a change such as restructuring and one for companies that would like to use the tool as a consultant on a regular basis. Pick the package that suits you best:

Standard version

- Period of use: 4 months
- A maximum of 10 evaluations
- Results diagram with a list of suitable WMS vendors

Premium version

- Period of use: 1 year
- Unlimited number of evaluations
- Results diagram (list of suitable WMS vendors)
- Overview of best in class
- Detailed documentation
- Strengths/weaknesses analysis
- Detailed overview of functionality with minimum/maximum degrees of fulfillment

Free express access

Are you interested in WMS Online Selection?
Then try out our free express access at
www.warehouse-logistics.com

WMS CONSULTING

Personal advice for the future

Do you know if your WMS meets the current standard? Are you looking for manufacturer-independent advice and help finding a sustainable solution and not standard optimization? Then let the experienced Team warehouse logistics help you with the planning and implementation of a new WMS in a way that is efficient, unbiased, and meets your requirements.

From the initial analysis to the call for tenders

The consulting work by Team warehouse logistics begins with individual interviews and workshops. Company processes, project-specific key performance indicators, structures, and interfaces are captured and supplemented with planning-relevant restrictions and guidelines. A target concept is developed based on the initial analysis and the requirements for the future. A wide range of planning, organizational, and technical aspects are taken into account when developing the concept and the result forms the basis for a call for tenders.

Shortlisting using WMS Online Selection

The team preselects a suitable vendor using a call for tenders that is tailored for you. This is done using WMS Online Selection, which is available at all times on the internet platform warehouse-logistics.com.

With the world's only WMS database

- Circa 100 WMS are compared with each other in a very short period of time
- More than 3 500 individual aspects are taken into consideration
- WMS users and vendors are matched together perfectly

Competent advice and support...

...during interviews with the vendors

If desired, the team can also help you conduct interviews with the vendors and they will also make a contract award recommendation at the end of the WMS selection process.

...during the implementation...

During the implementation of the new WMS, the team will help you test and evaluate the functional specifications and the documentation provided by the vendor.

We will also help you with technical clarifications for any changes and adaptations in the scope of delivery.

...and during the initial operation

If requested, Team warehouse logistics will also help you with the roll out and successful initial operation of the new WMS and the formal acceptance of the system by all of the technical teams.

WMS SCAN

Performance check – your WMS on the test bench

Using WMS Database and the leading industrial and practical knowledge as a basis, it is possible for Team warehouse logistics to quickly and effectively test the extent to which your current WMS is prepared for current and future requirements. The team developed WMS Scan as a tool for performing a structured performance check at a high level.

Goals of WMS Scan

- Recommendations for or against the current WMS
- Uncovering of hidden strengths
- Identification of medium-term trends and development possibilities
- Creation of a meaningful, final report with a strategy recommendation
- Provision of support during restructuring if requested

Compact analysis in a short period of time

In a very short period of time, Team warehouse logistics will create a neutral, manufacturer-independent, and compact analysis of your business processes. The analysis gives you a reliable and comprehensive overview of the quality of your logistics processes based on interdisciplinary expertise from the areas of engineering, computer science, and logistics.

As part of the assessment process, the team focuses on the following aspects:

- **Process analysis**
Definition of the initial situation as well as the identification, analysis, and documentation of weak points and potential
- **Performance analysis**
Testing of the reaction time and documentation of bottlenecks as well as the corresponding processes
- **Functionality analysis**
Comparison of the current and future functional requirements with the existing functionality
- **Support analysis**
Clear presentation and evaluation of all relevant maintenance, update, hotline, and support contracts for a specific time

If needed, the team will use WMS Online Selection to help you find a suitable WMS vendor. You will benefit from a continually updated market overview and a high degree of certainty about your decision.

WAREHOUSE LOGISTICS AT A GLANCE

Pursuing new paths in logistics means to define goals and to find the most suitable solution. The interdisciplinary Team warehouse logistics – made up of engineers, computer scientists, and logisticians – will help you find a suitable Warehouse Management System in a constructive and efficient manner.

The WMS database warehouse-logistics.com forms the basis for a successful search for a suitable WMS for your company. In addition to the database, we offer three other tools that can be combined in various ways to help you in your search:

- **WMS Online Selection:**
Comparison and identification of appropriate WMS
- **WMS Consulting:**
Personal and system-supported help and advice from the initial analysis to the call for tenders and up to the roll out of a WMS
- **WMS Scan:**
From the assessment and evaluation of the existing structures to the recommendation for or against rolling out a new WMS

Opinions and Views

Team warehouse logistics can look back at many successful projects. Feedback from challenging and critical project partners is very important.

“It has been our pleasure to have our system validated by the Fraunhofer Institute for Material Flow and Logistics IML for years now. The conversations and collaboration with the team are constructive. The platform provides good support to interested parties when they are selecting possible vendors for warehouse management solutions.”

Stefan Heßmann, S&P Computersysteme GmbH

“It is very important for us to participate in the WMS database because we have noticed that customer decisions are really based on the fact whether a company is listed in the database or not.”

Sonja Lucca, Stöcklin Software AG

Team warehouse logistics

Would you like to learn more about our services? Please do not hesitate to contact us to make an appointment or ask questions.

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