

LS+ Logistikplanung Softwareintegration GmbH, hailing from the city of Nuremberg, was founded by Mr. Jürgen Lischka, Mr. Adolf Klinkhammer, and Mr. Rainer F. Cornely in 1999. Originally, LS+ was set up as a software division of the Klinkhammer enterprise. Right from the start, the company followed its aim to design a logistic software solution for warehouse management. For this purpose, LS+ developed its own-patented



product, known as DC21, standing for Distribution Centre of the 21st century. Our interview partner, one of the company founders and the present Managing Director, Mr. Jürgen Lischka, recalls: *"We were one of the first companies in Germany to hire some of the best programmers from Asia. This was part of the German Government's so-called green card programme."*

This strategy was obviously the right one, especially when one considers the company's turnover figures that have risen dramatically over the past few years. LS+ focuses on the field of software development and does not cooperate with any external programmers to support

## Perfect Logistic Solutions

**As an experienced expert in automated logistic systems, the German company LS+ Logistikplanung Softwareintegration GmbH develops professional systems for organising distribution and production logistics, and a wealth of solutions tailored to meet the needs of many construction sites.**



Our interview partner Mr. Jürgen Lischka, Managing Director:  
*"In the field of warehouse management we want to set new European standards"*

this. Presently employing 30 highly skilled workers, LS+ expects a turnover of around 2.5 million Euros in 2005. Today, the company serves customers all over Europe as Mr. Lischka points out: *"Our export rate varies according to the situation in the market."*

70% in 2003, however, in 2004 this accounted for less than 10%. LS+ has carried out a wealth of projects in Germany and abroad, with project values range from 50,000 up to 800,000 Euro. *"The range of project sizes covered by LS+ is in fact enormously wide,"* emphasizes Mr. Lischka.

The company offers a complete range of products to meet the logistic requirements of different construction sites around the world. In detail, the specifically developed DC21 software is available for various product groups, and includes an inventory management system (DC21 IMS), a warehouse management system (DC21 WMS), and a storage visualisation system (DC21 VISTA). As a true expert in the field of warehouse management, LS+ supplies complete software packages with a SAP R/3 certification. *"We were one of the first enterprises in Europe to offer specific logistic systems for construction sites, in particular for warehouses. In fact,*



This can be illustrated by looking at the business years 2003 and 2004: business abroad accounted for

*there are only 10 other competitors in this field,"* reports the Managing Director. Above all, this



An example of efficient warehouse management designed by LS+ on behalf of the renowned BIG enterprise

success is consolidated by the unbeatable advantages of the LS+ system. For example, in the field of material flow up to 50% of the usual costs can be saved by way of the sys-

obtained at anytime and from anywhere in the world.

Up to now around 50 customers are utilising the company's products. Many

company's most impressive project, however, is taking place at London Heathrow Airport's terminal five, which is scheduled for completion in 2010. Depending on the season,

some 5,000 to 10,000 workers are employed there. To make sure logistics planning runs smoothly on this project LS+ systems are in action. However, the company's products are equally suitable for less extensive projects, as our interview partner explains: *"By utilising our systems, the cost of every construction project can be reduced considerably. There is obviously a great potential for LS+ in the building sector, and we want to provide further potential clients with our services."* Mr. Lischka concludes the interview by telling us of the future plans: *"Within the next 5 years, we will be striving to expand our number of employees to more than 50, and we hope to achieve a turnover of 5 million Euros. In the field of warehouse management we want to be among the top providers and set new European standards."*



The company's most impressive project: terminal five at the London Heathrow airport with up to 10,000 workers and efficient logistics planning by LS+



tem's precise and efficient controlling. Furthermore, the company's products are all web enabled, i.e. important information may be

renowned names are to be found on the LS+ list of references, such as BIG, Osram, Marks & Spencer's, and Schwan Stabilo. The

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