

we get things going

salomon automation

we get things going



logistics facilities

logistics software

merchandise management

services & consulting

logistics trends

**SALOMON**  
**AUTOMATION**



**WAMAS<sup>®</sup>**  
city

## the company

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WAMAS City, the company headquarters in Austria, is technological communications centre and core of WAMAS software development and realisation of comprehensive logistics solutions.

Expertise, courage, creativity and openness to the varied requirements of our customers form the thinking and actions of the people working together on progress.

The closeness to our customers is not just spatial, rather very much human. Over 300 staff at nine branches throughout Europe apply themselves to the needs of our customers. For us this means personal contact, reliability, trust and responsibility.

| austria | germany | switzerland | spain | denmark | croatia |

salomon automation  
**total logistics**



Our customers are muses of efficient, pioneering and performance based logistics.

SALOMON  
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*complete logistics solutions*

*services and consulting*

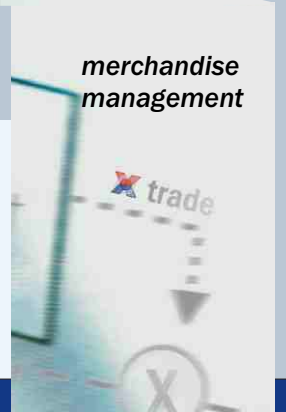
*logistics  
facilities*



*logistics  
software*



*merchandise  
management*





## complete service

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Salomon Automation is the leading provider of logistics software and systems for the consumer goods industry, retail trade and logistics service providers. The market for automatic and manual movement controlled logistics systems has been subject to drastic change for years requiring both the latest technologies and innovative solutions - **we grow with these demands!**

As general contractor, we provide complete logistics solutions for all types of warehouse systems fully automatic and manual. We therewith offer our customers all the benefits of cooperation with a partner. Projects in large and medium-sized business are realised together with our long-term partners from shelving and conveying - **we have the expertise!**

As software producers, we have a broad range of proprietary logistics software; our task is the constant development, adaptation and implementation of our WAMAS software. The design of logistics systems has changed through new conditions and requirements resulting from interactively networked business communications, developments which then influence the logistics software. Automatic and manual warehouse management, picking, track & tracing systems are ever more networked, have to react interactively to assignment and status demands, logistics resources are allocated on demand and optimised - **our logistics software can do all this!**

Comprehensive services & consulting extend our complete solutions portfolio and ensure long-term profitability and added value as well as reliability and stability of the facilities - **we guarantee availability!**

your partner for  
**complete logistics solutions**



**services**

needs analysis and basic design

planning and design

general contractorship

project management

control of the complete facilities by WAMAS® software

realisation and commissioning of the complete facilities

maintenance of the facilities over the complete lifetime

modernising of facilities

A perfect interplay of  
**logistics facilities,**  
**logistics software,**  
**merchandise management,**  
**services & consulting.**

everything for your  
**complete logistics solution**  
from a single partner.

**SALOMON**  
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## Logistics facilities

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**We take on the entire administration and responsibility for your logistics project.**

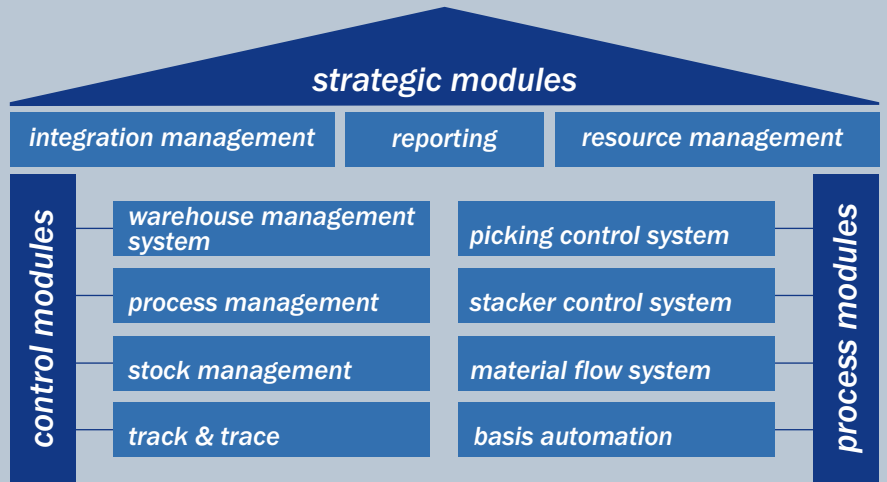
Solutions from a single source: our many years of experience with logistics systems guarantee the most suitable and appropriate solution for your logistics requirements. As general contractors, we take on the responsibility for your logistics project, from planning through project management and controlling all the way to commissioning of the entire facilities, training of your employees, and tailored services.

Professional project management is decisive! Measures, deadlines or responsibilities our project management works with proven tools and methods. Salomon Automation has highly qualified staff with many years of experience, who know both the needs of the customers and how to apply their logistics expertise.

Take advantage of the experience and knowledge from over 300 realised installations for your project.

process expertise for efficient  
goods flow

**WAMAS** *software*



**WAMAS® standard software**

- stores and administers goods
- controls and monitors processes
- ensures efficient and flexible assignment processing
- depicts various picking methods and techniques
- optimises goods movements and resources
- both reduces and makes transparent logistics costs
- analyses and supplies logistics ratios
- standardises branch specific requirements

services

**expertise & software**

- continuous product development
- target/actual analysis
- process consulting and controlling
- software implementation
- rollouts
- training plans and courses
- services



# logistics software

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**Our WAMAS® logistics software is deployed in over 300 projects, providing efficient and transparent material flow with renowned companies across Europe.**

Closed logistics chains, interactivity the logistics environment is in constant flux. Companies are constantly faced with new challenges resulting from the speed and complexity of new requirements. Here flexibility is the prime directive for market success.

All this also creates new conditions for logistics software products controlling, administering, monitoring and optimising all material flow movements in the logistics chain. Developed from branch-oriented reference models, WAMAS® logistics software fulfils all the demands posed by future logistics processes, reflects the dynamics of the market and, through its modularity, can be quickly and flexibly implemented.

We get things going - not just goods, but also the logistics costs of our customers. Up to a third of costs can be saved! We mutually work out a concept for a market compliant solution that both strengthens and extends your financial position and makes you more competitive.

practical

# IT solutions for retail

## services

### - trade

the high-performance retail solution for visible business success

### - decision

company-wide information provision for efficient, successful control

### - consult & service

comprehensive consulting and design and competent technical services



**x-decision**  
data warehouse and MIS

**x-consult & service**  
consulting and design services

**x-trade**  
merchandise management system

# merchandise management

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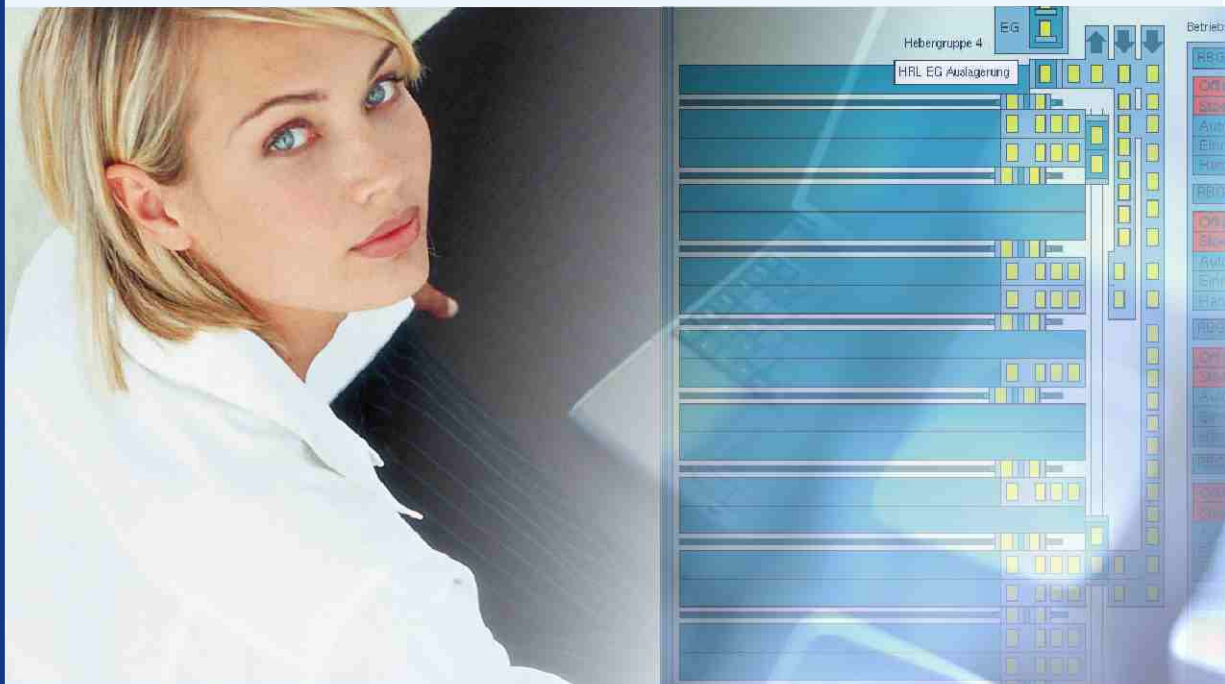
**The x-trade merchandise management system from maxess systemhaus represents an ideal complement to the WAMAS® logistics software for retail companies.**

In the dynamic world of trade, merchandise management systems are not just essential for recording, controlling and monitoring goods flows, but are more an additional valuable instrument for obtaining business management data. New business management concepts such as efficient consumer response, supply chain management or category management require cross-company solutions optimally supporting business processes along the added value chain. The maxess systemhaus product portfolio comprises the x-trade merchandise management system and the x-decision data warehouse/MIS solution.

Extensive consulting and services are covered by x-consult and x-service.

Retail requires systems tailored to its particular needs. Years of experience in the branch, closeness to practice and the retail expertise of our staff form the basis for the realisation of projects which point the way forward and intelligent software solutions.

reliability and stability through  
**competence**



**services**

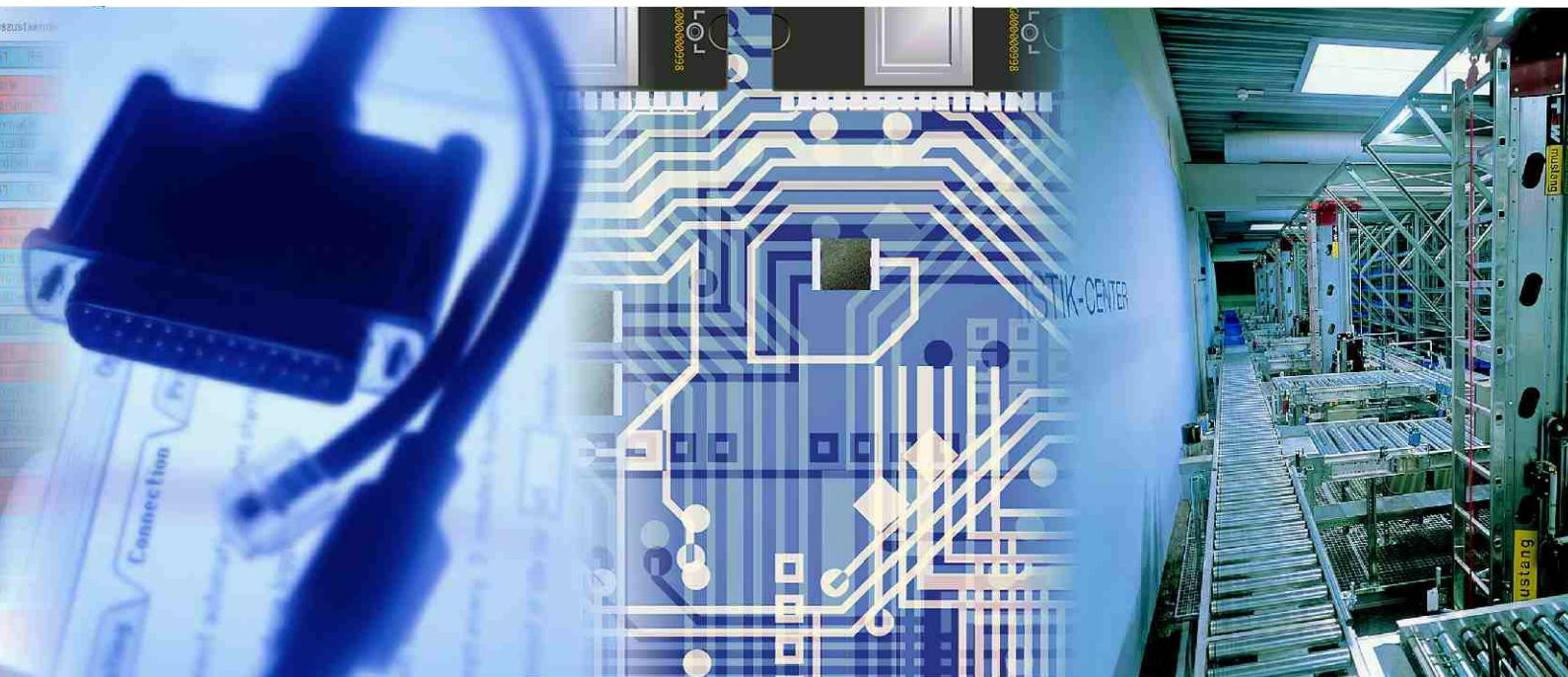
**consulting**

- process consulting and analysis
- WAMAS® standard software
- software implementation
- training plans and courses

**services**

- high availability through SSN - Salomon Support Network
- reliability through service-hotline 24/7
- guaranteed contact and response times
- individual service plans and services
- continuity through the Salomon support team
- independence through staff training

**SALOMON**  
**AUTOMATION**



## services & consulting

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**When it comes to services and consulting, we are your partner!**

Outstanding consulting services guide you through the entire project, beginning with process analysis, defining of the target processes through software implementation all the way to developing and running training courses for your staff. Our team of consultants support you with branch and process expertise and the greatest design competency in the definition and optimising of warehouse processes, raising logistics performance, sinking logistics costs and so achieving competitive advantage.

**Perfect service secures your investment!**

Our customers are integrated in the **Salomon Support Net** and are in this way virtually with us “under the same roof,” as are our service partners. Questions and technical problems are so quickly diagnosed and corrected across multiple fields and areas. Closeness to our customers is also provided by our branches, guaranteeing the greatest data security, stability and shortest response times.

# speaking for us references

## Handel

ADEG Österreich Handel AG, A  
Migros, CH  
Globus Logistik und Service GmbH, D  
C+C Pfeiffer, A  
Comercial Jesuman, S.A., E  
COOP Schweiz  
coop Schleswig Holstein eG, D  
Edeka Logistik Service GmbH, D  
Fenaco, CH  
GAG Gefrierhaus AG, CH  
Landi Schweiz AG, CH  
Metro Warenhandelsgesellschaft, A  
Pistor Bäcker-Konditor-Gastro-Service, CH  
Rema 1000 Danmark A/S, DK  
Scana Lebensmittel AG, CH  
Spar Warenhandels AG, A, HU, SLO, CZ  
C.D. Vegon S.A., E  
Zielpunkt Warenhandel GmbH & Co KG, A ....

## Levnedsmiddel - producenter

Arla Foods, DK  
Berglandmilch reg GenmbH, A  
Unilever Bestfoods, D  
Gyermely RT, HU  
Emmi FrischprodukteAG, CH  
Hardthof Fruchtsaft GmbH, D  
Rajo a.s., SK  
Rauch Fruchtsäfte GmbH, A  
Refresco Werk Krings Fruchtsaft GmbH, D,  
Eichhof Getränke AG, CH  
Darbo AG, A  
Brauerei Fohrenburg GmbH & CO, A  
Handl Tyrol GmbH, A  
Kraft Foods Österreich GmbH, A  
NÖM AG, A  
SFK Food A/S, DK ....

## Industri & Handel

Conmasa, E  
Dionys Hofmann GmbH, D  
Festo AG, D, HU  
IMS Möbel AG, FL  
Jané, S.A., E  
Julius Blum GmbH, A  
Sorefoz Electrodomesticos S.A., P  
Lemförder International Iberica, S.L., E  
Maschinenbau Johann Felder, A  
Lutz GmbH, A  
Paul Koch AG, CH  
montena lighting sa, CH  
Multitrade, S.A., E  
Odörfer Eisenhof GmbH, A  
SFS Presswerk Heerbrugg AG  
Triumph International AG, A  
Tvilum-Scanbirk A/S, DK  
Tiroler Röhren- und Metallwerke AG, A  
Vivanco Accesorios, S.A., E  
Voglauer Möbelwerk, A  
Swarovski AG, A  
Viking Umwelttechnik GmbH, A, ....

## Spedition

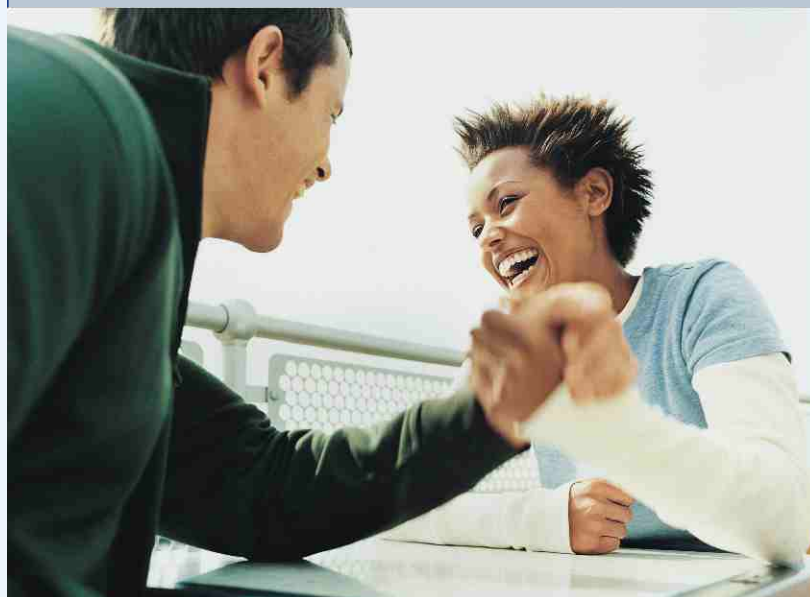
LZV Logistikzentrum Verden, D  
Express Interfracht GmbH, A  
Gebrüder Weiss GmbH, A  
Lagermax Internationale Spedition GmbH, A  
Lekkerland AG, A  
Schachinger Logistik Holding GmbH & Co KG, A  
Traveco Transporte AG, CH  
Weiss Lager- und Speditionslogistik GmbH, A, ..

## Papir & Emballage

roman bauernfeind GmbH, A  
Bellaplast AG, CH  
Graboplast RT, HU  
Hakle-Kimberly Schweiz GmbH, CH  
Multitec Polygraph AG, CH  
m-real Biberist AG, CH  
Pawi Verpackungen AG, CH  
Streng Plastik AG, CH  
Tela-Kimberly Switzerland GmbH, CH ....

## Pharma & Kemi

Schweizerhall Chemie AG, CH  
Adler-Werk Lackfabrik, A  
Agfa Gevaert N.V, B  
Bezema AG, CH  
Börlind Ges. f. kosmetische Erzeugnisse GmbH, D  
Cilag AG, CH  
Galenica Pharma AG, CH  
Greiner Bio-One GmbH, A  
Nutrlichem Diät & Pharma, D  
Laboratoires Serono SA, CH  
Trichema AG, CH ....



sincere  
advanced  
loyal  
original  
motivated  
open  
novel  
efficient  
straightforward  
enthusiastic

**We are the partner who finds and implements the tailored solution for you and provides a long-term satisfying logistics process in your company. The basis is our process expertise and knowledge of special branch requirements. Our software-products are continually adapted to new customers and market requirements, are open to any innovations and are continuously performance optimised with our research and development.**

**We work on the logistics development. As technical realists, we concretely implement the required steps together with you, as technical visionaries we plan concepts for an efficient logistics future.**

**With our research in the area of new logistics systems and software architectures, we make a significant contribution to the advancement of our branch.**

## **S A L O M O N** **AUTOMATION**

Everything revolves around the people - our customers, partners and staff and the furthering of their knowledge, innovation and creativity.

A friendly manner, team spirit and mutual commitment to the needs of our customers are the basis of our success. Openness, dependability and trust are major components of our value system.

**Trends**

**aren't**

**set**

**by themselves,**

**but**

**by people.**

## **logistics trends**

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