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KASTO: On the Cutting Edge



Ahead of our time since 1844. Our new logo represents the continuing dynamics, solidity and technical excellence necessary to maintain our position of market leadership in metal sawing and storage systems for over 150 years.



Armin Stolzer and
Hans-Juergen Stolzer,
General Managers.

KASTO's metal sawing machines and bar storage sys-

tems are precision engineered to provide reliable, effi-

cient performance for the long run. They have earned KASTO the long-held position of market leader

for which we work extremely hard: from the first glimmer of a product idea to continuing to provide

customers with dedicated, knowledgeable service. By investing in KASTO technology and knowledge,

our customers gain the long-lasting benefits of superior equipment and engineering performance.



With cutting and storing all the way on top



To help our customers get the best, we must give our best. We work in teams, make joint decisions, share responsibility...and take responsibility by providing competent, knowledgeable service to every single KASTO customer.

KASTO—A simple idea built into a huge success.



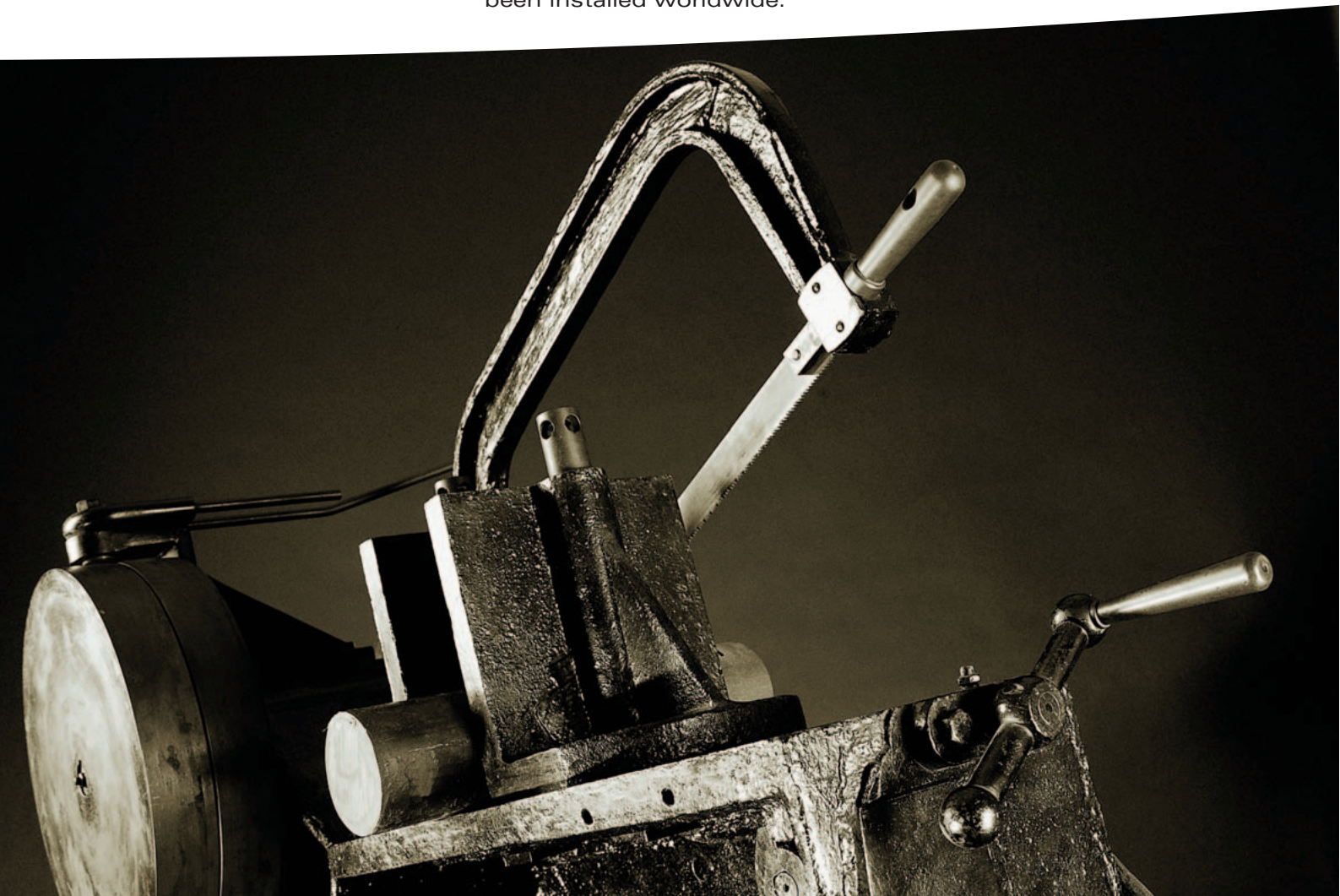
A brief history...

In 1844, in the town of Achern/Baden, Germany, Karl Stolzer opened a carpentry shop. Through dedication to hard work and a commitment to the evolution of quality tools, he built a strong foundation for a very successful company. In 1948, the first KASTO Metal Sawing Machine was invented. Its unique pushing, arching, cutting motion was patented. KASTO quickly grew into a leading manufacturer of metal sawing machines and bar storage systems. Today, with more than 500 employees worldwide and approximately 70 Mio. Euro in annual sales, Karl Stolzer would be proud of what he helped to build.

Milestones to today's success:

- 1964—Today's KASTO location in Gamshurst begins operations.
- 1965—The first KASTO Circular Saws were produced.
- 1972—The first fully automatic KASTO Bar Storage System was developed.
- 1975—KASTO Bandsawing Machines were introduced.
- 1980—CNC Sawing Centers were marketed as flexible manufacturing centers.

To date, more than 110,000 sawing machines are in operation and more than 700 storage and commissioning systems have been installed worldwide.





The KASTO leadership position:

We are the premier name to know for high-quality, long serving metal sawing equipment and bar storage systems—anywhere in the world. This statement not only expresses our solid position in the market, but marks a clear, confident path to future success. Through cutting-edge technology, vast experience and unsurpassed knowledge, KASTO continues to demonstrate firm leadership in “Cutting” and “Storing”. Our growth in this area is assured through wise investments and innovations in every business area.

Leading the way to a world-class future:

Our state-of-the-art plant and manufacturing facility covers an area of nearly 5.7 acres, and produces products that are known around the world for their impeccable engineering quality. Our bar storage systems offer unparalleled metal handling solutions. One example is the KASTO Sawing Center, which combines space-saving vertical storage with fully automated cutting directly from this storage and delivery system. Steel service centers worldwide know that when it’s “Made by KASTO,” it’s designed and built to get the job done...right.





KASTO: Built tough for the long run.



To make sure our products go the distance, we go to extremes in long-term testing and evaluation.

Innovation and Quality: Built into every KASTO product.

Quality creates innovation.

"Intelligent" engineering and quality manufacturing is a German tradition. Innovation is a KASTO tradition. We hold more than a hundred patents worldwide. This innovation attitude leads to new product concepts that include both quality and performance. Examples are the fully automatic sawing center with quick-change station, the completely enclosed bandsawing machines of the SSB series, and the KASTO random cassette access principle to accelerate cycle times in steel service centers.

Safety has a name: DIN EN ISO 9001.

KASTO's entire production, management and service processes are certified according to stringent DIN EN ISO 9001 standards. This assures customers of the continuing and valued product qualities like reliability and durability. Meeting quality management standards to DIN EN ISO 9001 also means we have all the necessary safety requirements to assure a safe, long-term partnership.

Precise linear guides require minimal maintenance.



Highest material feed precision: Ball lead screws.



Carbide band guides assure high-precision sawing operations.





A fine-tuned mixture.

KASTO consistently blends a fine-tuned mixture of robust mechanics and modern electronics to develop and manufacture products and services, which meet and exceed our customers' needs. This mixture, for example, connects modern materials like mineral cast with intelligent control functions: The results are sawing machines that set standards in precision and operator safety.

KASTO. Continuously seeking tomorrow's solution.

Whether continuously developing innovative machine concepts for metal saws or optimizing material flow for KASTO storage systems, KASTO seeks to extend the product usefulness and applications of our products far into the future. One result: We're always at least one step ahead of the competition.



A steel mineral cast design dampens vibrations.



Clear, precise and easily controllable. That's the KASTO CompactControl saw control center.



Sawing machines and storage systems are controlled through operator-friendly proprietary software.



A KASTO program for every customer application.

Innovative:
The Industry Program

The fully enclosed KASTOtec Power Bandsaw sets new standards for use in medium and heavy production operations. Also part of the Industry Program are the heavy duty, high-performance band and circular saws, such as: • KASTO*speed* Circular Saws • KASTO*plate*, KASTO*bloc*, KASTO*hba* and KASTO*bbs* Bandsaws to cut thick sheet metal and blocks.

Versatile:
The Shop Program.

The KASTO Shop Program includes a versatile array of tools for everyday use and fast, convenient cutting of a multitude of different parts. It also includes highly efficient, fully automatic machines. The KASTO*hbs* Hacksaw as well as KASTO*disc* and KASTO*flex* are ideal for simple, all-around shop use. Pivot-type saws are also available for semi-automatic and fully automatic straight cuts or miter cuts. The top-of-the-line model in our Shop Program is the Double Column-Design KASTO*twin*.

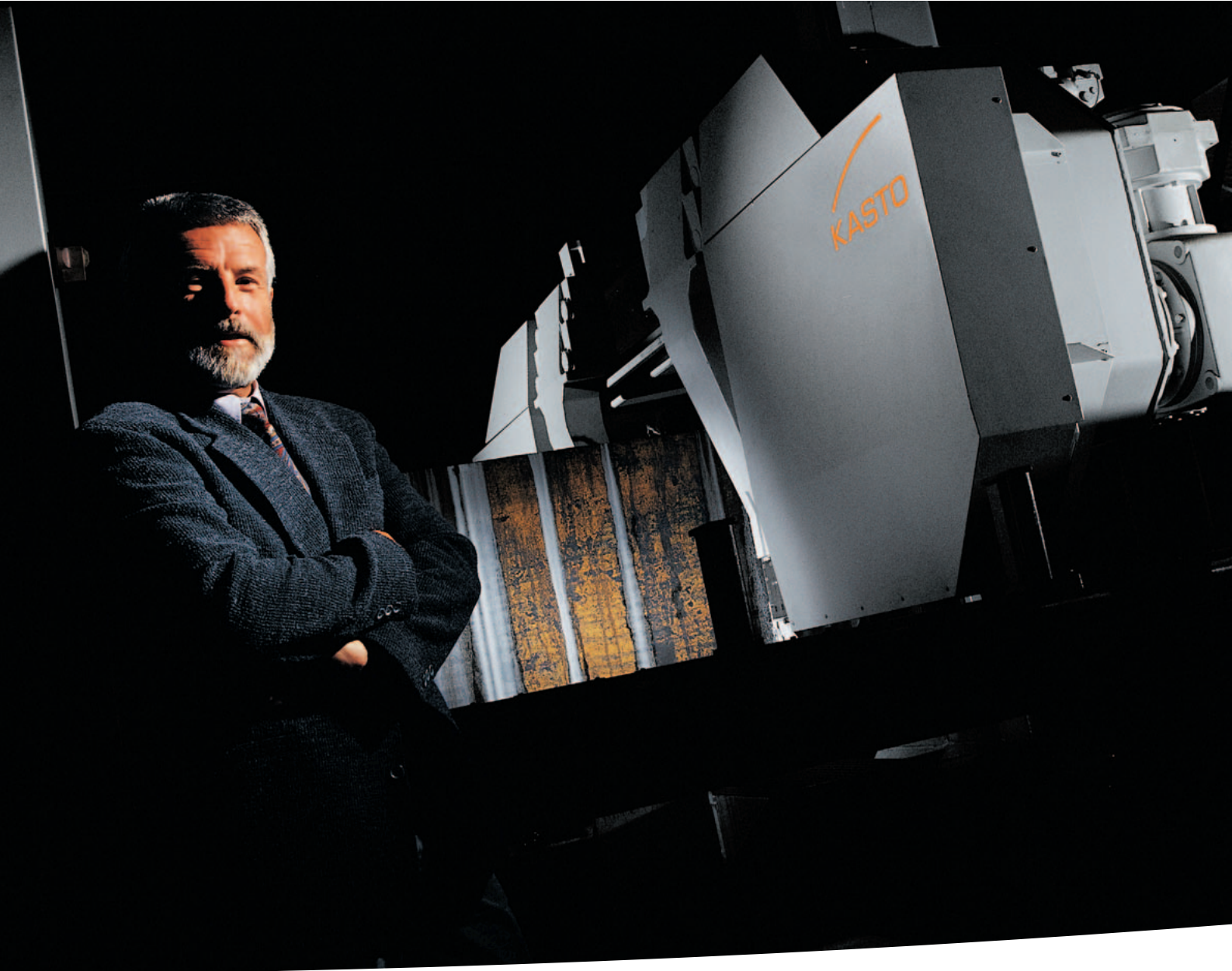


Efficient:
The System Program

Depending upon performance requirements and cost factors, KASTO has application-specific solutions for an array of bar storage problems. Our UNIBLOC, UNITOWER, UNIPORTAL and UNITOP fill a range of important storage needs. The UNIGRIP and UNICOMPACT drawer systems as well as the KASTOcenter sawing centers, combine both storage and sawing systems for even greater efficiency. We also offer an array of periphery solutions.

Reliable:
The Service Program

Dependable service after the sale is of vital importance to anyone in business today. KASTO not only offers customized individual maintenance agreements and service contracts, but also a diagnostic service that includes remote problem solving via a modem, a dedicated service phone line and overnight delivery of needed spare parts. You can rely on KASTO service.



KASTO once...KASTO always!

Highly reliable and highly accessible...first time and every time.

No matter what industry in which you operate, it's crucial for a company to be able to depend upon the supplier it chooses. This is particularly important for companies operating production, storage or commissioning systems. Nothing is more costly than downtime. You rely on a manufacturer to deliver what you need when you need it most. You can depend on KASTO for long-term support.

A partner in Metal Processing



A partner in Mechanical Engineering



A partner in Steel Service Centers



Satisfied customers are our highest quality objective.

We judge how well we do by how satisfied our customers are! It is our primary quality factor. Therefore, quality thinking is an integral part of management and is encouraged throughout every company division. How do we know this standard is being met? It's simple: Our customers keep coming back to us for more! It seems that "once a KASTO customer...always a KASTO customer."

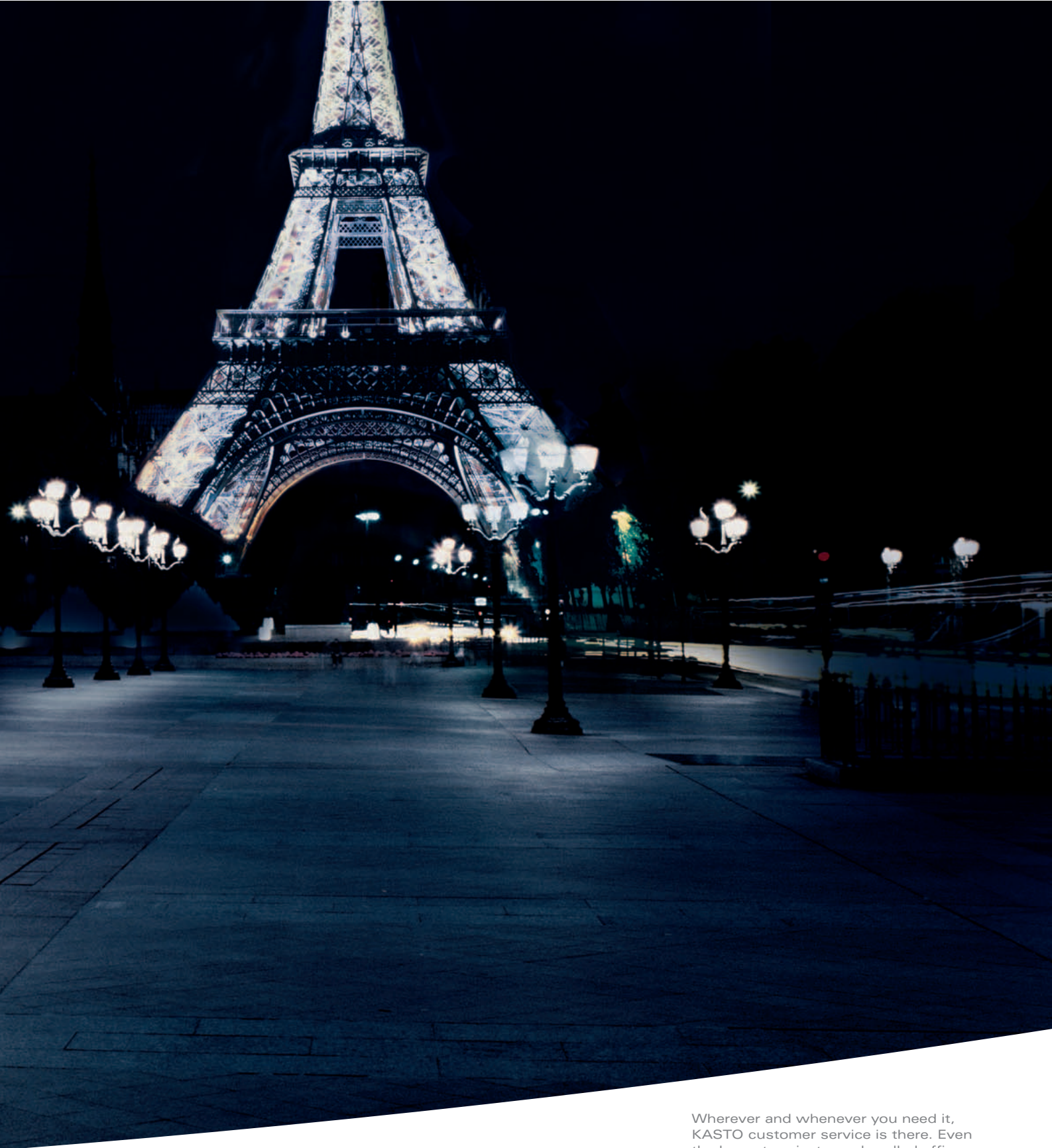
Safe, durable, reliable...It all adds up to value.

In multiple shift operations, under adverse conditions and over long periods of time, customers can depend on our products and services. They are safe. Their performance is unsurpassed. And they are backed by solid service. Downtime due to faulty operations, injury or safety concerns are minimized. You'll get durable, reliable, safe, long-running performance with KASTO saws and systems. That all adds up to money well invested and an economical long-range business solution.





When you're on the job,
we're on the job!



Wherever and whenever you need it, KASTO customer service is there. Even the largest projects are handled efficiently and effectively worldwide.

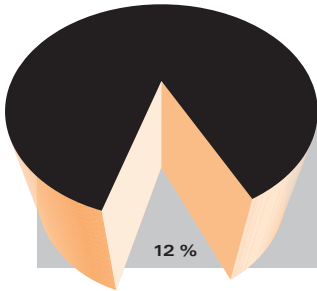
Our greatest asset? High-achieving, highly motivated employees.

Reliable and enthusiastic working relationships.

KASTO is a family-owned business. Our employees are an extension of that family. We do all we can to develop dedicated people who stay and grow with us. Because it is important for us to get even closer to our customers' needs in the future, a solid base of experienced, knowledgeable and enthusiastic employees is more important than ever. To that end, we encourage teamwork, provide a flexible workweek, and provide employee review and feedback on a quarterly basis.

Well-qualified people are well-trained people.

The surest way to establish a base of well-qualified employees is to train them well. KASTO believes that ongoing training is of utmost importance. An average of 12% of KASTO employees are apprentices. This is far above the average. Two full-time instructors are on staff to train and certify industrial mechanics and electronic technicians as well as industrial clerks and technical designers.



On average, 12% of KASTO employees are doing an apprenticeship.



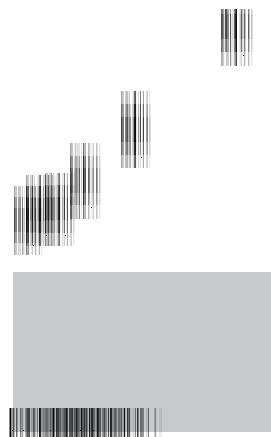


**The KASTO Training Center:
Not just for customers!**

Of course we offer training for customers. But for the continuing education and qualification of our personnel, KASTO conducts regular sessions for all employees in all company divisions. Training is conducted in EDP, product development, CAD, electronics, sales, languages, cost accounting and employee management. The KASTO Training Center is the perfect training environment. We employ the latest teaching and presentation methods and media. Our bright and cheery facility encourages learning and productive interaction.

**Active employees-in the
workplace and beyond.**

For the past five years a team of employees has taken on the task of writing the company newsletter. Sägezahn is an internal forum for news and information about all areas of KASTO life. Sägezahn not only reports about product developments, sales and exhibit activities, it also offers stories and articles about KASTO people.



A sign of a healthy company: 530 employees and growing strong.



Each KASTO location offers a source of quality products and service.

Active everywhere around the world.

- KASTO main factory in Achern-Gamshurst, Germany
- KASTO assembly facilities in Schalkau, Thuringia, Germany
- KASTO-France in Obernai, Alsac-Lorraine
- KASTO-Racine, Pittsburgh, PA, USA
- KASTO subsidiary, Zuzwil, Switzerland
- KASTO sales and service center, Krefeld

- The KASTO agencies worldwide
- Currently there are 26 KASTO agencies throughout Europe





KASTO Service will keep you up and running at peak performance.

Long after the system is delivered, installed and personnel are trained, KASTO will remain your long-term partner. Individual maintenance contracts ensure that we will be there whenever you need help with a problem. We have an emergency and spare parts hotline, which includes a "help to help yourself" phone service to guide you through problems. We will even diagnose your problem remotely via modem. If necessary, we can even troubleshoot your control and software problems remotely. Our qualified service specialists are also standing by—with a fleet of dozens of service vehicles—to come by and ensure that your KASTO products keep performing at their best.

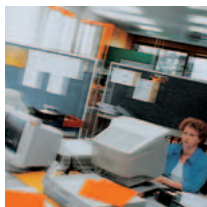


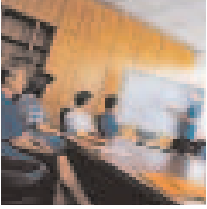


KASTO marketing communications makes sure the message gets out.

Attracting and informing.

KASTO advertising and marketing communications materials include trade advertising, brochures, focused product sheets and other informative pieces. These methods are complemented by regular participation in major exhibitions all around the world. Trade shows and exhibits are an important way to keep customers and prospective customers well informed. We also have a professional public relations program with targeted press releases and trade articles.





KASTO rides the Internet into the future.

KASTO has been "net friendly" for many years. Our website at www.kasto.de is already presenting our story and providing product information. Our site presents products, history, subsidiaries and other information in English, French and German. It also posts employment opportunities with our company. Show activities, new products and special press releases can also be accessed. For sales representatives and Service Technicians, the Internet also allows fast and easy access to the KASTO data inventory.

