

Logistics Life⁷

Teutofracht - A System for Every Need

From Route Planning to Time Slot Management

Uniting Expertise for the Future of Logistics

What Defines FleetGO?

LDB - Optimizing Through Partnership

The Warehouse Management System in Action



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Alexander Wanko
Managing Director
Wanko | Part of FleetGO

Dear Readers,

this edition of the Logistics Life is a very special one – as it is the last to be published under the name Wanko Informationslogistik. By the end of 2025, we will take the next big step and rebrand as FleetGO. This change represents more than just a new name; it marks a significant advancement in our vision for the future of logistics software.

A key milestone on this journey is the rollout of our new browser-based, mobile-compatible software solution, Enterprise Web Logistics. It offers a unified user experience combined with a comprehensive rights and roles management system, fully customizable responsive interfaces, ultra-fast access to all data and dialogues, and a freely configurable dashboard. Most importantly, the new solution remains backward compatible with existing installations, enabling our customers to transition gradually. Additionally, existing custom configurations can be transferred to the new application – and we are happy to support you in making this transition as smooth as possible.

With this software, we are paving the road for a new era in logistics IT. Our proven solutions for Transport Management, Warehouse Management, and Fleet Management are being brought onto a modern, high-performance platform that delivers maximum flexibility and efficiency. In this edition, we aim not only to provide insight into these exciting developments but also to introduce the people and projects driving this transformation forward.

I would like to extend my sincere thanks to our entire team for their tireless efforts and to you, our customers and partners, for your continued trust. Let's shape the future together – with FleetGO and Enterprise Web Logistics.

Happy reading!

Sincerely,
Alexander Wanko



IN TIMES OF CRISIS, SOCIETY
DRIFTS APART - HOW WE CAN
COME TOGETHER AGAIN!

The economic crisis is omnipresent. Rising prices, shrinking budgets, and a general sense of uncertainty weigh heavily on both businesses and households. In such times, I often feel like a polar bear stranded on a shrinking ice floe, drifting helplessly into the open sea. It's an image that reflects not only economic uncertainty but also the growing alienation between different social groups. The question is: how can we not only weather this crisis but emerge stronger from it?

Old Perspectives in a New World

I feel like my views, my way of thinking, no longer fit with the modern era. Especially in the media, there is often the message that traditional values – such as hard work, a sense of duty, and community – are outdated. But can it really be so

wrong to reflect on these fundamental principles, especially in difficult times?

The world has undoubtedly changed. The young generation thinks differently – they demand flexibility, more free time, and a rethinking on topics like climate protection or work-life balance. These demands are legitimate and important. But they must be in harmony with reality: if we as a society are in an economic crisis, it is not enough to simply work less. It requires a joint effort to revive the economy – a balancing act between modern ideals and proven values.

Work as a common foundation

Work has always been a unifying element. It is not only a means to an end, but also an expression of community and cohesion. In the past, times of crisis have shown that through joint effort we can overcome great hurdles. But today we often experience the opposite: generations seem to be

irreconcilably opposed to each other. The older ones complain that the young ones no longer work “hard enough”, while the young ones have the impression that the older ones have left them a broken world.

This conflict reflects the social divide. But instead of blaming each other, we should reflect on what unites us. Whether Baby Boomers, Generation X, Y or Z - we all benefit from a strong economy and a functioning society. To achieve this, we must focus on how we can contribute our strengths together.

Uniting Despite Differences

The major challenges of our time - from the economic crisis to climate change - require collective action. This means that we need to see ourselves more as a community again. Different generations bring different perspectives and strengths that can complement each other wonderfully:

- The experience of the elderly can contribute to finding pragmatic solutions and ensuring stability.
- The younger generation's drive for innovation brings fresh momentum and new ideas that are especially valuable in times of crisis.

This diversity is not a problem, but an opportunity. However, it requires mutual listening and understanding. There is a need for forums and spaces where we can conduct these dialogues - whether in companies, communities or public institutions. This is not just about conversations, but about concrete measures: mentoring programs, cross-generational projects or flexible work models that take into account different needs.

The goal: Moving forward together

We are standing on an ice floe, that is undisputed. But it will not get smaller if we push each other away. Instead, we must find a way together to stabilize the floe again and steer it into safe waters. This means that we respect each other, work together and use our resources wisely. Economic success and social cohesion are not opposites. On the contrary: they are mutually dependent. And only when we internalize this realization can we as a society and economy grow again.

However, it would be naive not to question the role of politics. Unfortunately, in some areas there is a lack of the necessary expertise to deal with the complex challenges of our time. This leads to suboptimal decisions and a sense of insecurity among the population. Here we urgently need a change: A policy that relies more on expert knowledge and long-term strategies could not only create more trust, but also help to sustainably stabilize the ice floe of our society.

However, we must not forget that the generations before us, with their diligence, their commitment and their ambition, have created the foundations on which we stand today. They have achieved amazing things under the conditions and with the knowledge of their time, and have made it possible for us to live in peace and luxury. These achievements deserve recognition and respect, while at the same time we make our own contribution to preserving and further developing these achievements.

The crisis is a challenge, yes – but it is also an opportunity to replace the old ice floe with a new foundation. Let us work on it together.

Christian Schulz
Head of Human Resources
Wanko | Part of FleetGO

Teutofracht - A System for Every Need

Route and Production Planning, Telematics, and Time Slot Management.

With Wanko's Transport Management System, Teutofracht Spedition not only plans delivery routes but also coordinates the production of new furniture. Additionally, the software will handle automatic time slot bookings and enable multi-lingual communication with external drivers.

Five German furniture manufacturers, a shared fleet, and various logistics service providers: Teutofracht Spedition sought a centralized software solution capable of planning not only delivery routes but also furniture production down to the assembly line level. "There are few experienced providers on the market for such a complex task," explains Teutofracht Managing Director Matthias Stollberg, who previously worked for another furniture manufacturer. During that time, he became familiar with the Transport Management System from

Wanko, a FleetGO subsidiary based in Ainring. "At Wanko, we were met with open ears for our specific requirements right from the start," recalls Stollberg, who oversees all Wiemann Group furniture brands at Teutofracht. In addition to Wiemann, this includes the independent companies Wimex, Femira, Otten, Themex, and Möbelwerk Heidenau (MWH). Across the three locations in Oesede, Heidenau, and Themar alone, approximately 30 tours with 60 swap bodies are dispatched daily.

"There are few experienced providers on the market for such a complex task. From the very beginning, Wanko was receptive to our specific requirements. They are always open to our special requests and consistently deliver convincing solutions on short notice."

Matthias Stollberg
Managing Director
Teutofracht Spedition GmbH



Goods from Multiple Locations

"Our retail partners often order goods from different production sites, which we then consolidate into combined shipments and multi-stop tours," explains Stollberg, highlighting one of the key challenges in route planning. This challenge is resolved using swap bodies, which enable flexible loading regardless of location. Within the Wanko TMS, individual swap bodies are linked and merged into a complete articulated truckload via precarriage transport.

However, the actual planning begins seven business days before the physical transport: "The TMS not only optimizes routes and ensures efficient vehicle capacity utilization but also balances production workloads across assembly lines at all manufacturing sites," Stollberg reports. He adds, "The goal is to balance varying demand from different target regions across Europe while maintaining the fastest possible delivery times."



1,700 Order Records per Day

Preliminary order planning takes place in the Wiemann Group's ERP system, which also notifies retailers of the delivery week. Simultaneously, the detailed order data is transferred to the Wanko TMS for fine-tuning. Each day, 1,700 order records are exchanged between the systems. "We assign 80 to 85 percent of the volume to freight forwarders, while handling the remaining routes with our own vehicles," explains Pia Schürmeyer, Purchasing Manager for Logistics Services.

The freight forwarders receive their routes seven days before production, including up to 14 delivery stops, with the flexibility to determine their own stop sequences. Approximately 5 to 6 business days before the delivery date, shipments are announced to the furniture stores, leaving a 24-hour window for any adjustments. Once the trucks are loaded, the delivery sequence can no longer be altered. "Since we're dealing with non-palletized furniture of various sizes, reorganizing the cargo on the truck is simply not possible," notes Schürmeyer.



Pia Schürmeyer
Procurement, Logistics Services
Teutofracht Spedition GmbH

Automated Time Slot Booking

Ensuring smooth transport operations, adhering to planned sequences, and meeting confirmed delivery times is critical. Time slot booking systems from recipients are playing an increasingly important role in this process. However, these systems often create significant additional work for dispatchers, prompting Teutofracht to seek automation solutions. As part of a pilot project, Wanko developed an interface to the TradeLink time slot booking system. Through this integration, the Wanko TMS automatically books the appropriate time slots with recipients in the background, based on the planned arrival times. “We do not accept half-hour time windows but insist on delivery notifications for either the morning or afternoon,” says Stollberg.

Another pilot project with Wanko focuses on improving driver communication. Currently, only 15 to 20 percent of routes are handled by Teutofracht’s own drivers, who are connected to the central office via telematics. However, the majority of deliveries are carried out by external drivers, who are only reachable via their mobile phones. To address this challenge, Wanko, ZeKju, and Teutofracht jointly defined and implemented a bidirectional interface to the Wanko TMS, along with an optimized communication process. The solution, developed with ZeKju, enables real-time transport management via WhatsApp and other messaging services, making it particularly suitable for spot market operations.

Open to Special Requests

The Wanko TMS transmits order data to ZeKju, which then sends it in the appropriate language to the driver’s WhatsApp account. In an extended version of the interface, status updates from ZeKju will soon be sent back to the TMS. “With the interface between Wanko TMS and ZeKju, we are optimizing driver communication and significantly simplifying our dispatchers’ daily operations,” reports Stollberg, who is highly satisfied with the collaboration: “We are very happy with the service. Wanko is always open to our special requests and delivers convincing solutions on short notice.”

Conclusion: With the Wanko TMS, Teutofracht Spedition has implemented a centralized solution for integrated route and production planning, which also enables efficient management of external drivers and automated time slot bookings.

 Scan the QR code to learn more about Teutofracht!



Editorial & Content
Marcus Walter
KfdM - Kommunikation für den Mittelstand

Image Material
Teutofracht Spedition GmbH



Training Program
2025/2026

- TMS Basic
- TMS Advanced
- WMS Basic
- WMS Advanced
- Workflows
- Administrator Training
- Free Optimization & Simulation
- Freight Billing
- Crystal Reports Basic
- Crystal Reports Advanced

Workshop Management

Manuel Döring

Organization

Stephan Schwab
+49 (0)8654 / 483131
Stephan.Schwab@wanko.de
Register online at www.wanko.de/en/trainings

Investition

Customers with a maintenance contract	475,00 €
Customers without a maintenance contract	575,00 €
Limited number of participants – Please register in time.	



Scan the QR code to learn more about our training program!

Your Entire Supply Chain - in one Logistics Software Suite.

Design your unique and individual logistics process smarter, faster and more efficiently with our modular solutions.

Every supply chain is unique, shaped by industry-specific requirements, varying market conditions, and individual company goals. Our logistics software flexibly adapts to your processes and your company, from procurement or production to warehousing and final delivery.

Through seamless communication between our modules and through integrated interfaces to all of your used ERP and additional applications, our logistics suite integrates seamlessly into your existing software infrastructure. With our intelligent solutions for planning, control and analysis, you increase your efficiency, reduce costs and maximize your added value. Flexible, industry-specific and future-proof - for logistics that grows with you.



Consulting

Solutions for logistics



WMS

Warehouse Management System



TMS

Transport Management System



FMS

Fleet Management System

Consulting

Solutions for logistics

More than Software - Your Solution is our Expertise.

More than 50 years of experience in logistics. We know the processes and we know the industry-specific challenges - from companies with small warehouse and fleet solutions to classic medium-sized businesses and large corporations.

As an experienced software manufacturer with an additional consulting focus, we offer more than just technology - we deliver individual solutions that optimize your business processes. From requirements analysis to implementation and continuous further development, we accompany you every step of the way with our experience and innovation. Secure with us intelligent solutions and individual advice for the sustainable success of your logistics.



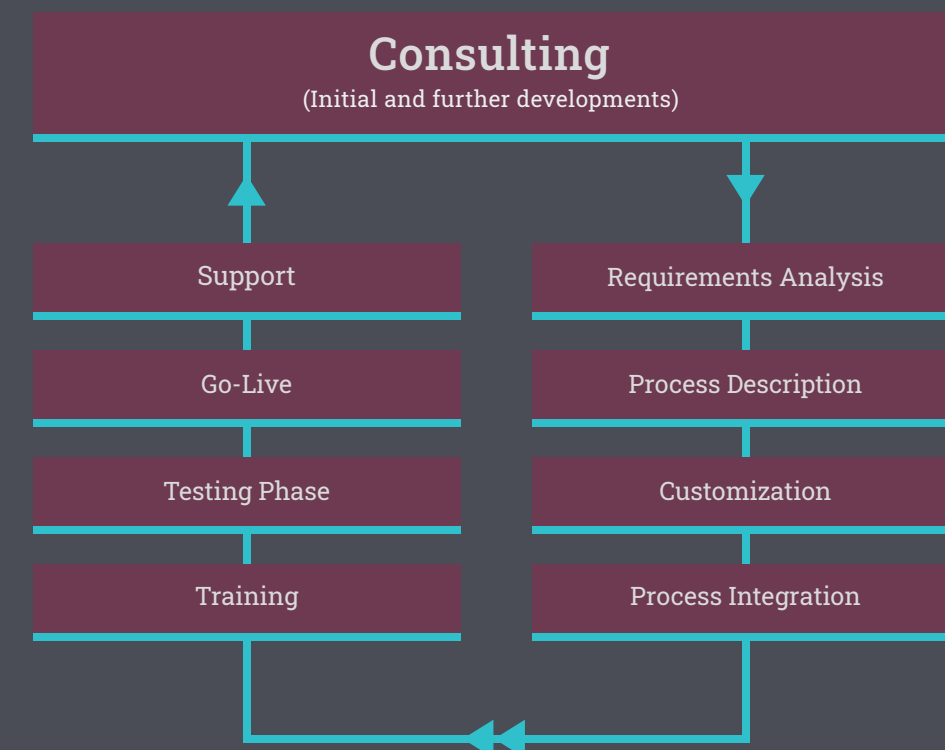
Scan the QR code and learn more
about our business consulting!

“

From our long experience in logistics, we know that standard solutions rarely make the decisive difference. Every supply chain has its own conditions - and that's exactly why we develop our software solutions together with our customers.

”

Alexander Wanko
Managing Director, Wanko | Part of FleetGO





WMS

Warehouse Management System

Whether a small warehouse or a large logistics center - automated precision at all times.

Join us in achieving seamless and perfectly timed order control in your warehouse - for maximum efficiency from the incoming goods receipt to loading.

All orders perfectly controlled, all work areas optimally timed, order control in the warehouse areas seamlessly synchronized. With our Warehouse Management System, this becomes a reality. Networked information logistics, combined with flexible, powerful software and intelligent concepts, optimizes all processes.

Through the automatic transfer of orders and delivery orders, precisely coordinated work and transport orders are created. The result: a smooth flow of materials, a maximally reduced error rate and maximum efficiency.



Scan the QR code and learn more about our WMS!



Incoming Goods

The functions of the incoming goods receipt enable fast and secure processing – flexibly via mobile data entry, with a slip, or by using a mobile workstation.



Forklift Guidance System

The transport orders are continuously optimized based on priority. Each forklift always receives the most important order, determined by its current location and the next three known orders with the shortest travel distance—an adjustment that is updated for all forklift drivers with every response.



Picking

Configurable and flexible picking strategies ensure optimal order compilation across all work areas. The precisely coordinated timing of the picking processes guarantees a smooth workflow, resulting in efficient goods provisioning.



Loading

The loading confirmation can be carried out flexibly – either collectively for the entire tour, by scanning based on loading units, or individually per package. Bulky loading units can be prepared in parallel with the loading process



TMS

Transport Management System

For the Perfect Tour – Ensuring Your Capital Stays on Track.

Plan your routes with us and save time, costs, and resources. Unlock your potential for profitability and growth with our Transport Management System—designed for everything from small fleets to large-scale operations.

With our TMS, you can optimize vehicle deployment both strategically and operationally. Whether it's territory planning, shift operations, or individual scheduling, the system calculates the most efficient routes and supports all common planning methods. Thanks to integrated vehicle and driver planning, you always maintain a clear overview. The software offers a wide range of configuration options, allowing seamless adaptation to your individual needs. Comprehensive analysis tools and reporting options simplify your future planning – ensuring maximum efficiency for your routes.



Scan the QR code and learn more about our TMS!



Order Entry

Orders, capacities, schedules, and restrictions – all at a glance, nothing left to chance. From flexible input to seamless integration.



Route Planning

Whether strategic, operational, or fully automated—our TMS adapts to your requirements and masters every planning scenario. Flexible, precise, and efficient.



Freight Billing

Route planning enables precise and adaptable billing, perfectly tailored to your specific needs.



Reporting

All relevant route and planning data are recorded, statistically evaluated, and thoroughly analyzed.

FMS

Fleet Management System

Efficiency for any fleet – in control, at a glance.

Our Fleet Management System provides full transparency and control of your entire fleet—with GPS tracking, global navigation, and real-time telematics monitoring.

Optimize your road transport – digital, efficient, and data-driven. Seamless data exchange between drivers and dispatch is ensured via mobile devices such as smartphones, tablets, or telematics system

Multilingual functionality supports international logistics management, while features like end-to-end track & trace, proven returns management, complete delivery documentation, and transparent empties handling ensure maximum efficiency.



Scan the QR code and learn
more about our FMS!

Route Data Transmission

The entire digital route sheet and its components are exchanged and transmitted bidirectionally in real time between dispatch and driver. This ensures you always have a complete view of all route data.

Loading and Delivery

Efficient logistics starts with precise loading. Load carrier and loading checks, along with the recording of additional services, ensure smooth operations. Planned and spontaneous returns are seamlessly integrated—for maximum transparency and efficiency.

Navigation

Leverage real-time vehicle tracking, destination navigation, and monitoring of planned arrival times with live data integration. All truck restrictions are also taken into account in route guidance.

Tracking

Seamless real-time shipment tracking: Continuous GPS monitoring, digital proof of delivery with signatures, and photo documentation ensure you and your customers have complete visibility of the entire transport process—from departure to successful delivery.



Change

What do you feel when you hear the word „change“?



According to a 2024 study, only 27% of leaders are open to progress and change, while the majority – almost 70% – find it difficult to implement. In Germany, the term “German Angst” is often used to describe the fear of crises or change. On a more positive note: According to a long-term study, this phenomenon has decreased slightly since 1993. Nevertheless, it seems that we still tend to resist change and cling to old habits, staying true to the saying: “We’ve always done it this way!”

The question is: How healthy is it to cling to old habits and structures? We live in a fast-paced, highly globalized world where competitive pressure, especially in the business world, continues to rise. That is why change in companies is not just a side project – it is crucial for securing the company’s survival. What happens when too little is invested in the future and structure changes are not implemented quickly enough should be clear to all of us from the headlines of the past months – particularly about one of the world’s largest car manufacturers from Wolfsburg.

We could, of course, sit in a circle, sinking into despair, lamenting how difficult times have become, how Germany is doomed, and endlessly debating who is to blame for our country falling behind on the global stage with no hope in sight.

Or we can remind ourselves of our spirit of innovation (which ranks 9th globally according to the Global Innovation Index) and shift our perspective: The economy is becoming more international, interconnected, and fast-changing – but why should that be a bad thing? It offers us new opportunities to reorganize structures and optimize workflows, especially with the support of new technologies. We can expand our potential by analyzing old habits that may hinder us in the future and embracing progress to transform them.

The Key Ingredients: Vision, Sustainable Strategies, and Courage for Change. We at Wanko In-

formationslogistik GmbH are also embracing change. For over 50 years, we have been a strong presence in the market. Staying successful for so long meant continuously embracing transformation, keeping pace with digitalization, and developing new approaches.

In 2025, new changes are on the horizon: We will further integrate with FleetGO, which we have been part of since 2022. This transition will bring new challenges but also prepare us for the future – ensuring that we can continue writing our company’s story for the next 50 years.

Our Mission?

The same as before: Optimizing all of our customers’ logistics processes and applying our decades of expertise. At the same time, we remain committed to our social responsibility towards our employees and our location in Ainring.

One of our strongest core values is loyalty and reliability towards our customers, partners, and employees. Change does not mean that we have to abandon our values. On the contrary, they can serve as a foundation and guide for how we shape our future.

Let’s all be a little braver and more open to change, drawing on our pioneering spirit. It’s time for less “German Angst” and more hands-on action to shape the future together!

Franziska Reichel
Human Resources
Wanko | Part of FleetGO

Thank you... TEAM



25+ Years

- 36 Helmut T.
- 29 Martin A.
- 28 Ernst L.
- 27 Hans B.
- 26 Michael J.
- 25 Peter S.
- 25 Frank K.

20+ Years

- 22 Ralf V.
- 20 Christina G.

15+ Years

- 18 Anne T.
- 17 Stephan S.
- 17 Joachim Z.
- 16 Johannes N.
- 16 Stefan E.
- 15 Katharina E.
- 15 Jürgen B.
- 15 Fabian L.

10+ Years

- 14 Manuel D.
- 14 Uladzimir L.
- 13 Ilya T.
- 13 Wolfgang S.
- 10 Marcus H.

Growing together, progressing together.

With this final edition of Logistics Life under the Wanko name, we would like to take the opportunity to express our sincere gratitude to our long-standing employees for their loyalty, dedication, and tireless commitment.

Your valuable work, knowledge, and efforts have shaped and enriched our company over the years. **We deeply appreciate your contributions and look forward to continuing this successful journey together.**



LDB Logistics

Optimizing Through Partnership

The Warehouse Management System in Action.

For over 10 years, the Baden-based logistics provider LDB has relied on Wanko's Warehouse Management System to digitize all warehouse processes and ensure seamless data exchange with its customers.

For Torsten Fellmoser, digitalization and process optimization are ongoing efforts. As Managing Director and owner of the Baden-based logistics group LDB, he maintains close contact with his IT partners. At least once a week, Project Manager Manuela Fellmoser meets virtually with Wanko, the provider of the Warehouse Management System (WMS) used at LDB. "There are always new ideas or customer assortments that we want to seamlessly integrate into our processes at our warehouse locations in Bühl and Rastatt," explains Manuela Fellmoser. "With Wanko, we have an IT partner who understands our needs and implements them promptly." This partnership proves invaluable, especially

when onboarding new customers and setting up the necessary interfaces between the WMS and their respective ERP systems. "Every customer transmits order data differently. Together with Wanko, we adapt to these requirements – and it works perfectly," confirms Fellmoser.



Integrated Hazardous Materials Register

One of the more recent outcomes of the collaboration is the hazardous materials register, implemented in 2022 in compliance with the Hazardous Substances Ordinance (GefStoffV). Fully integrated into the WMS, this register records all hazardous substances stored at LDB and their exact storage locations. In the event of an emergency, it allows for immediate identification of necessary safety and protective measures. This feature is especially crucial for the Bühl site, where 30 percent of stored goods are classified as hazardous materials. The WMS's ability to track storage locations is one of its core advantages, achieved through the scanning of all goods movements. LDB relies on robust Zebra Android scanners, equipped with the WMS app, to ensure accurate and efficient operations. The scanners display clear instructions and task-specific information, guiding employees safely through each process. "The WMS always puts specific tasks, such as picking or packing, at the forefront. That was a key factor that convinced me from the start," recalls Fellmoser, who carefully evaluated several systems before investing in the Wanko WMS.



Torsten Fellmoser

Managing Director & Shareholder
LDB Logistische Dienstleistungen

Simplified Shipping

The portable data terminals (PDT) are primarily used for approximately 400 picking orders processed daily. Depending on the volume, the completed shipments are handed over to the in-house forwarding company, an external carrier, or a courier, express, and parcel service provider. For this purpose, Wanko has integrated DHL Paket, DHL Freight, and GLS via an interface. As a result, the correct shipping labels are automatically printed at the various packing stations, and the respective service providers are notified of the pickup. Additionally, the WMS is connected to the BlueCargo transport management system used by the sister company LDB Transport. This allows logistics data to be easily transferred to the transport department. The inbound and outbound processes have also been significantly accelerated in the manual high-bay warehouse, which is operated using a semi-automated narrow-aisle forklift from Jungheinrich. The forklift receives driving commands with exact storage coordinates directly from the WMS. The upcoming order appears on the forklift terminal, which is an industrial-grade tablet from Honeywell. The driver only needs to confirm the order on the tablet, which then automatically transfers it to the forklift control system. The forklift then drives automatically to the designated storage location. Even pallet scanning can be skipped in this process. This accelerated workflow eliminates errors.

“

With Wanko, we have an IT partner who understands our needs and implements them promptly.

Every customer transmits order data differently. Together with Wanko, we adapt to these requirements – and it works perfectly.

”

Manuela Fellmoser

Project Management
LDB Logistische Dienstleistungen

Well-Informed Customers

Another interface connects the WMS with LDB's custom-built customer portal. Through this portal, customers can track shipment progress, view the number of processed parcels, check current inventory levels, or download proof of delivery documents. "The service offerings in the customer portal are continuously expanded in collaboration with Wanko," says Fellmoser. After all, the goal is to provide customers with the data already available from the Warehouse Management System.

Conclusion: The close partnership between LDB and Wanko, two SMEs, ensures that the logistics provider's warehouse management is continuously adapted to meet new challenges and customer needs. It is an evolving process, shaped by a strong and trusting collaboration.

 Scan the QR code and learn more about LDB!



Editorial & Content
Marcus Walter
KfdM - Kommunikation für den Mittelstand
Image Material
LDB Logistische Dienstleistungen Baden

References



EFFICIENT MAINTENANCE SOLUTIONS FOR RELIABILITY AND PERFORMANCE

Purchasing an Auto-ID device can simplify and streamline many workflows in your company. But what happens if a device malfunctions and operations come to a halt? GLOBOS offers manufacturer-independent repairs, maintenance, and configuration services for your Auto-ID devices—whether on-site, remotely, or as a bring-in service at our workshop.

Whether you need a one-time repair for one of your printers or a comprehensive all-inclusive package with regular maintenance intervals, we create a customized maintenance contract tailored to your needs. Our maintenance service includes thorough cleaning and precise calibration of your devices, personalized consultation, and comprehensive support. Additionally, you benefit from a backup equipment pool and fast response times.

Due to having multiple locations, we can offer our services nationwide across Germany.

Why is Regular Maintenance Essential?

Regular maintenance of your devices offers numerous benefits. The following points highlight why maintenance is crucial and a top priority for us:

- **Longer Lifespan:** Prevents Wear and Costly Breakdowns.
- **Increased Safety:** Detects and Resolves Dangerous Defects Early.

- **Cost Reduction:** Saves on High Repair and Downtime Costs.
- **Optimized Efficiency:** Ensures Reliable, Energy-Efficient Operation.
- **Greater Satisfaction:** More Stable Processes for Customers and Employees.

Thorough maintenance pays off in the long run – for your equipment, your business, and everyone involved.

Extended Lifetime Cycle: Combining Sustainability and Cost-Effectiveness

In a world where resources are becoming scarcer and environmental regulations stricter, a shift in mindset is essential. The throwaway mentality is a thing of the past—today, the focus is on using products for as long as possible.

This is precisely where the Extended Lifetime Cycle principle comes in: through durable design, regular maintenance, refurbishment, and recycling, the lifespan of devices is significantly extended. This approach not only reduces costs but also protects the environment.

But how can this concept be effectively implemented in practice?

Extended Lifetime Cycles with GLOBOS

GLOBOS plays a key role in the repair and inspection process. In the first step, customers send in their defective devices, such as mobile data collection devices, handheld scanners, and printers. Next, GLOBOS checks whether the devices are still covered by the 12-month manufacturer warranty or if there is an active service contract with the manufacturer. If this is the case, GLOBOS organizes the RMA (Return Merchandise Authorization) process with the manufacturer. **The following steps are carried out upon return from the manufacturer:**

- **Visual Inspection:** Initial check of the devices for visible or obvious damage.
- **Repair:** The devices are restored to working condition.
- **Screen Protector Application:** Mobile data collection devices are fitted with a protective film to prevent damage.
- **Quality Control:** Detailed inspections and testing to ensure that the devices function perfectly.

After successful inspection and repair, the devices are returned to the customer.

If there is no manufacturer warranty or service contract, GLOBOS handles the repair. Thanks to a well-stocked spare parts inventory, repairs are completed within just a few business days. Non-reusable parts are disposed of properly—quickly, efficiently, and without any additional effort for the customer.

Conclusion

Regular maintenance and comprehensive repair management are essential to maximize device lifespan, reduce costs, and increase efficiency. The Extended Lifetime Cycle principle combines sustainability and cost-effectiveness by ensuring that devices are not only maintained but also refurbished and recycled for resource-efficient use. This approach helps companies minimize operational downtime while contributing to a more sustainable future.

Want to Know More?

With our customized extended lifecycle solutions and professional maintenance strategies, you are perfectly equipped for the future.

Would you like to learn more about us and our services? Visit us now at www.globos.de.



Rebecca Heinemann
Marketing Assistant
GLOBOS

INSTANTLY UNDERSTOOD WITH ONE CLICK

THE POWER OF EXPLAINER VIDEOS

We are living in exciting times, marked by uncertainties and many changes. This also impacts our working world and how companies position themselves—both internally and externally. The need for clear, targeted communication is essential.

This is where films—explainer videos—can help. They effectively convey our message to our target audiences, whether they are potential and existing customers, employees, or the general public.

But why Choose Film...

Film, or as we often call it, „motion pictures,“ is THE medium of today and the future.

Attention spans are getting shorter in our daily lives, and people are increasingly reluctant to read—though we are not necessarily talking about novels for entertainment. But honestly, who enjoys reading long instruction manuals when you can watch everything “in action” on YouTube and apply it directly?

That’s why we are all the more delighted that you are reading this magazine and this article right now.

Film also combines many qualities and engages multiple senses. It is generally more emo-

tional than written text. We hear a voice, music, we see colors, shapes, and perhaps a person delivering their message in their own words. Film comes closer to a natural conversation than text ever could.

... and What About Explainer Videos Specifically?

In a world full of heavy topics and complex challenges, we all long for communication that is clear, engaging, and easy to grasp. This is where animated explainer videos come into play. They open up a creative world where information is not only conveyed but also experienced on an emotional level.

The unique advantage of animated films is their flexibility. They allow us to present complex concepts in a way that highlights the key messages. Distractions or irrelevant details? Not an issue. Animations provide the opportunity to eliminate anything unnecessary and present content clearly, concisely, and visually appealingly.

With animations, we can make the impossible possible: Insights into machines, journeys through data streams, or abstract concepts that are difficult to grasp in real life suddenly come to life and become understandable. Colors, shapes, and movement capture attention and help convey even complex topics in just a few seconds.

Animated explainer videos are more than just videos – they are an invitation to experience information in a lighthearted and engaging way.

What does the Production of an Explainer Video Look Like?

Every new project begins with a client briefing. To facilitate this, there is a briefing questionnaire for the client to complete. This document captures key details such as video length, delivery date, language versions, target audience, as well as initial information about the topic or the product’s advantages and disadvantages.

Most clients have already put a lot of thought into their project beforehand, so we often receive a presentation or similar materials containing key information. In addition, a personal conversation—whether by phone or video call—is very helpful for aligning everything together. Alternatively, we may meet for a joint workshop, as we did with Wanko. In that case, we were able to make great use of our close proximity to the client.

Once we have everything together, the real work begins:

We – our concept developers and motion designers at Spreadfilms – create a unique style for how the film will be brought to life. Individuality is especially important to us; we do not want to produce off-the-shelf videos. Instead, the client should see themselves – and their corporate design – reflected in the final product.

At the same time, we draft an initial version of the voice-over script, weaving all the content into an engaging and captivating story.

Everything is then sent to the client for the first round of feedback.

In the next step, the graphics that will later be animated are developed and combined with the text in a storyboard. For more complex topics, it is often useful to include an intermediate step by first creating rough sketches—or scribbles—to map everything out.

To help the client visualize the concept more clearly, we do not just present the storyboard as a document but also as a so-called animatic – a first video draft. This animatic consists of the graphics, the voice-over, and a music suggestion. It



gives the client an initial sense of how the final result will feel.

Once everything has been aligned during another round of feedback, the animation process begins. Now, the previously static images come to life: characters start walking, faces gain expressions, icons and text appear – all flowing smoothly and in sync with the rhythm of the music.

At this stage, we are almost finished – but one crucial element is still missing: the final audio production. The script is recorded by a professional voice actor from our database. During the project, we suggest suitable voices, and the client selects their favorite.

Our sound engineers then craft the final audio track – the icing on the cake – by blending the voice-over with music and fitting sound effects, bringing the film to life.

Vanessa Bödeker
Team Head 2D/3D
Spreadfilms



Scan the QR code and watch the video!



UNITING EXPERTISE FOR THE FUTURE OF LOGISTICS

Joining the portfolio of established logistics software providers under one brand, FleetGO is a trusted partner for companies across various industries in Europe.

Bringing together our diverse expertise not only widens our capabilities, but also unlocks exciting opportunities for innovation and growth.

Fusing together our know-how and different focus points isn't always an easy task, but the common goal we have naturally brings us together: Solving real-world challenges for real people by listening and creating solutions together.

What does that look like exactly? FleetGO provides a comprehensive suite of Fleet, Transport, and Warehouse Management solutions paired with expert consultation to help our clients optimize their processes, a capability built on years of innovation and deep knowledge of the logistics sector. Allow us to take you on a tour to introduce you to FleetGO and how we came to be!



The Origins of FleetGO

FleetGO originally started as a provider for fleet and telematics solutions, helping businesses across Europe optimize their transport operations by improving efficiency, reducing operational costs, and ensuring compliance with regulations such as tachograph data management and CO₂ emissions tracking. Originally founded as RitAssist in 2008, the company was renamed to FleetGO in 2018 due to its international growth ambitions.

Since joining forces with other strong industry leaders in 2022, the name FleetGO has stood for an even broader scope of logistics expertise, offering a full suite of TMS, FMS and WMS solutions.



Today, FleetGO has offices located in Germany, the Netherlands, and Belgium. Our growing presence ensures strong local teams and close collaboration with our clients and partners across Europe.



Joining Forces with Wanko

In 2022, Wanko combined its strengths with FleetGO, continuing their role of providing highly customized solutions for Warehouse, Transport, and Fleet Management Systems. By the end of 2025, Wanko will take the next big step and unite with FleetGO under one brand, allowing us to collaborate and expand on the know-how of our teams even further.

Based in Bavaria, Germany, Wanko has been a vital contributor to the logistics industry since 1972, specializing in tailor-made logistics software for a wide range of different industries. Their deep understanding of the unique requirements in each sector has made them a trusted partner for companies looking to digitize their logistics operations and improve supply chain efficiency.



Find out more about the industries we specialize in!



FleetGO's Enterprise Web Logistics

With Enterprise Web Logistics, Wanko introduces a software solution designed to meet the demands of modern logistics management. Built for flexibility and performance, this browser-based, mobile-ready platform offers an intuitive UI, customizable dashboards, and advanced user access controls. With compatibility for existing systems, it ensures a smooth migration for our existing clients.

Enterprise Web Logistics marks a new chapter for our software, empowering businesses with smarter tools for tour planning, warehouse operations, and fleet management – setting a solid foundation for Wanko's future as FleetGO.



FleetGO Belgium: Optimizing Logistics Connectivity

Since 2023, FleetGO Belgium has been an essential part of the FleetGO family, serving customers in Belgium, France, Germany and the Netherlands. The Belgian team's extensive experience in transport management, combined with FleetGO's commitment to innovation as whole, has allowed us to even further expand our suite of logistics solutions.

In the past decade, FleetGO Belgium, previously known as EuroTracs, has developed a transport management system built using cloud technology. This powerful software allows logistics companies to quickly improve their daily operations and optimize their business activities.

Effortless Integration with FleetGO Connect

A unique feature that FleetGO Belgium has developed is the FleetGO Connect platform, offering an abundance of versatile integrations to various platforms. It provides unmatched flexibility, connecting shippers, carriers, transport management software, telematics providers and more. Benefiting from our Connect platform does not require the use of any other FleetGO products, offering complete independence. Over 200.000 shipments are already being processed through FleetGO Connect every month.



A Strong Drivers App as Part of the Journey

Data2Track is one of the youngest additions to FleetGO after joining in June of 2024. Currently, they are in the process of rebranding by the end of May 2025 and will from there on be known as FleetGO. This new addition is an important asset to FleetGO, enabling us to expand our portfolio with new, modern tools like the Drivers App and the FleetControl platform, tools that have been developed in-house for the past 25 years and enable drivers and logistics managers to improve their productivity and transition to a paper-free workflow. The Drivers App proudly serves over 460 customers. This includes high-profile customers such as Koopman Logistics, Westerman Logistics, Jan Bakker and Verhoeven.eu. We are excited to take the next steps together as FleetGO, further strengthening our portfolio and unlocking new opportunities.



“Joining forces with FleetGO enables Data2Track to grow to the next level. This integration combines two leading software vendors, offers significant potential and allows us to maximize our capabilities within a larger group. The resulting synergy will provide significant added value to our customers.”

Rob Bouwer
Sales Director
FleetGO



About the company:
In 1995 Data2Track started by building their own network, Sucicor Datatrak. This network used to be used for tracking CITs and even prisoners! The network demonstrated a high level of technical sophistication; however, its costs were substantial, and the revenues did not meet expectations. For that reason, the focus switched in 2005 to developing mobile GPS/GPRS solutions specifically for transportation companies.



FleetGO's Newest Edition: ScoreTrace

ScoreTrace is a software provider specialising in tipper transport solutions, founded in 2013 and headquartered in Alphen aan den Rijn, the Netherlands.

Their TMS, the newest addition to the FleetGO software landscape, is a specialized solution designed exclusively for the tipper transport sector. Planning routes, inputting orders, and tracking status and location updates are all managed quickly and efficiently through this specialized system.

Another feature ScoreTrace brings is FormKlub, a digital tool that automates administrative tasks specific to tipper transport, allowing users to automatically generate and forward consignment notes directly to driver, thereforvstreamlining operations and reducing paperwork.

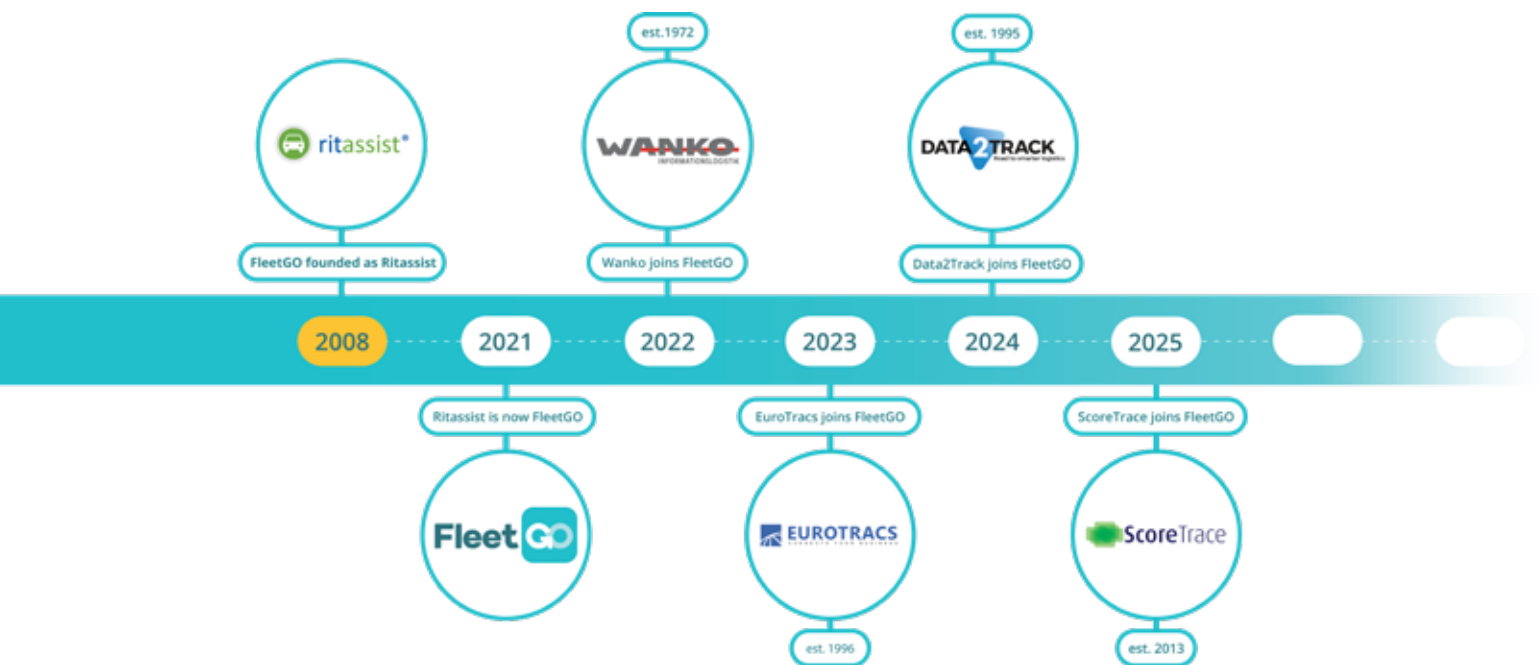


“ScoreTrace is a perfect addition to FleetGO's product range. The TMS and adjacent solutions fill a crucial gap, enabling us to offer a full solution suite to tipper customers. The contract, consignment note and CO₂ tracking solutions will further enhance the existing FleetGO offering to our customers.”

Ronald van Tiel
CEO
FleetGO



FleetGO Today...



As we progress on our journey, we remain focused on our vision: empowering our clients across Europe with innovative software solutions for transportation, fleet, and warehouse management. We are working hard on unifying our brand identity across all platforms and achieving alignment between our teams and goals.

This rebranding is more than a new look – it is a commitment to innovation, efficiency, and customer success. And we are thrilled to have you as part of this journey.

Afterword

As we publish this final edition under the name Wanko, I want to take a moment to reflect on the journey that has brought us here. Over the years, Wanko, with its dedicated and highly experienced team, has built strong partnerships, delivered innovative enterprise-level logistics software solutions, and supported customers in optimizing their operations. While the name is changing, that commitment remains the same—customers can continue to rely on the high-quality service and solutions they have always trusted.

I want to extend my sincere gratitude to Alexander Wanko and the entire team in Ainring for their dedication, expertise, and passion. For the past few years, we have already been working closely together as one company, and this transition is the natural next step – formally uniting our strengths under the FleetGO name in 2025.

I am proud to continue this journey with such a talented team, moving forward into our joint future on an even stronger foundation.

Jens Beukers
COO
FleetGO





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